January 01, 2020

Dear Potential Advertiser, Sponsor, Vendor:

The Washington County Ag Expo and Fair is a nonprofit organization that relies on volunteers and donations to make their annual event a success. Beginning in 1981, we took the event over from The Great Hagerstown Fair. The Ag Expo and Fair is now held each July at the Washington County Agricultural Education Center, 7313 Sharpsburg Pike, Boonsboro, MD, just seven miles south of Hagerstown. This organization, Washington County Agricultural Organization, Inc. is a 501c tax exempt organization and is a member of the Maryland Association of Agricultural Fairs & Shows, Inc., The International Association of Fairs & Expositions (IAFE), and the Hagerstown Washington County Chamber of Commerce.

There are several options for supporting our fair:

- **Advertising:** Each year our fair distributes approximately 2000 Ad books. This is a great way to advertise your business in the tristate area. There are several options available. If interested in this advertising option please see our attached Advertising Form.

- **Vendor:** There are both indoor and outdoor commercial vendor spaces available. This is a great way for business to interact with the community and advertise during the Ag Expo and Fair. If interested in this vendor option please see our attached Vendor Form.

- **Sponsorship:** There are a variety of sponsorship levels. Some of these options offer advertising and vendor benefits. If interested in this sponsorship option please see our attached Sponsor Form.

We are looking to make this year’s fair the best of the best. We can’t do this without the help of local companies like you. Your support of this year’s Ag Expo and Fair and the youth of the tristate area is greatly appreciated. Thank you in advance for your support and we hope to see you at the 2020 Washington County Ag Expo and Fair. Come Ag-sperience the fun!!!

Sincerely,

The Washington County Ag Expo and Fair
2020 Washington County Ag Expo and Fair
Sponsor Form

(Please fill out this form or see our website for an electronic form.)

Name of Firm/Business/Individual: ________________________________

Address: _________________________________________________________

Email Address: _____________________________________________________

Phone: ________________________________

SPONSOR LEVEL OPTIONS (please see the back of this page for option descriptions)

_____ Platinum  ($5000)  _____ Silver ($500)

_____ Ruby ($2500)  _____ Bronze ($350)

_____ Diamond ($1500)  _____ First Place ($100)

_____ Gold ($1000)

If your sponsorship offers free vendor space, would you like your space? _____ yes _____ no
(If yes, see and complete the attached Vendor Form.)

If your sponsorship offers a free ad in the fair book, would you like your ad? _____ yes _____ no
(If yes, see and complete the attached Advertising Form….  Must be completed by March 01 to be in the 2020 Fair Book.)

If you have any questions concerning 2020 Washington County Ag Expo Sponsorship, please contact:
Bryan Babington at bryan.babington@agexpoandfair.org or at 301-491-8885.

Mail this completed form and payment to:
Washington County Agricultural Organization, Inc.
PO Box 681
Sharpsburg, MD  21782

If paying by credit card contact Cindy at 301-988-8317.
Platinum Sponsor ($5000 & up)
- 10 Weekly passes to Fair and Events
- Banner Ad on Website
- Radio Announcement
- Full Page Ad in Event Book
- Premium Signage at Gate and Track
- 8' x 16' indoor OR 20' x 40' outdoor vendor space

Gold Sponsor ($1000)
- 4 Weekly passes to Fair and Events
- Banner Ad on Website
- Half Page Ad in Event Book
- Premium Signage at Gate and Track
- 8' x 16' indoor OR 20' x 40' outdoor vendor space

Ruby Sponsor ($2500)
- 6 Weekly passes to Fair and Events
- Banner Ad on Website
- Full Page Ad in Event Book
- Premium Signage at Gate and Track
- 8' x 16' indoor OR 20' x 40' outdoor vendor space

Diamond Sponsor ($1500)
- 4 Weekly passes to Fair and Events
- Banner Ad on Website
- Full Page Ad in Event Book
- Premium Signage at Gate and Track
- 8' x 16' indoor OR 20' x 40' outdoor vendor space

Silver Sponsor ($500)
- 4 Weekly passes to Fair and Events
- Banner Ad on Website
- Half Page Ad in Event Book
- Premium Signage at Gate

Bronze Sponsor ($350)
- 2 Weekly passes to Fair
- Banner Ad on Website
- Quarter Page Ad in Event Book
- Premium Signage at Gate

First Place Sponsor ($100)
- 2 Weekly passes to Fair
- Recognition in Event Book
- Name Listing on Sponsor Board