



P.O. Box 681, Sharpsburg, MD 21782

January 01, 2020

Dear Potential Advertiser, Sponsor, Vendor:

The Washington County Ag Expo and Fair is a nonprofit organization that relies on volunteers and donations to make their annual event a success. Beginning in 1981, we took the event over from The Great Hagerstown Fair. The Ag Expo and Fair is now held each July at the Washington County Agricultural Education Center, 7313 Sharpsburg Pike, Boonsboro, MD, just seven miles south of Hagerstown. This organization, Washington County Agricultural Organization, Inc. is a 501c tax exempt organization and is a member of the Maryland Association of Agricultural Fairs & Shows, Inc., The International Association of Fairs & Expositions (IAFE), and the Hagerstown Washington County Chamber of Commerce.

There are several options for supporting our fair:

- **Advertising:** Each year our fair distributes approximately 2000 Ad books. This is a great way to advertise your business in the tristate area. There are several options available. If interested in this advertising option please see our attached Advertising Form.
- **Vendor:** There are both indoor and outdoor commercial vendor spaces available. This is a great way for business to interact with the community and advertise during the Ag Expo and Fair. If interested in this vendor option please see our attached Vendor Form.
- **Sponsorship:** There are a variety of sponsorship levels. Some of these options offer advertising and vendor benefits. If interested in this sponsorship option please see our attached Sponsor Form.

We are looking to make this year's fair the best of the best. We can't do this without the help of local companies like you. Your support of this year's Ag Expo and Fair and the youth of the tristate area is greatly appreciated. Thank you in advance for your support and we hope to see you at the 2020 Washington County Ag Expo and Fair. Come Ag-sperience the fun!!!

Sincerely,

The Washington County Ag Expo and Fair



# 2020 Washington County Ag Expo and Fair Vendor Form

(Please fill out this form or see our website for an electronic form.)

P.O. Box 681, Sharpsburg, MD 21782

Name of Firm/Business/Individual: \_\_\_\_\_

Address: \_\_\_\_\_

Email Address: \_\_\_\_\_

Phone: \_\_\_\_\_

## VENDOR SPACE OPTIONS

\_\_\_\_\_ Indoor 8' x 8'      \$250.00 (limited space available)

\_\_\_\_\_ Outdoor 20' x 20'      \$200.00

\_\_\_\_\_ Outdoor 20' x 30'      \$300.00

Is this a free vendor space for a sponsorship?    \_\_\_\_\_ yes    \_\_\_\_\_ no

Do you need electricity?    \_\_\_\_\_ yes    \_\_\_\_\_ no

Type of display?    \_\_\_\_\_ Representative Present    \_\_\_\_\_ No Representative Present

By your signature, you agree to hold harmless the Washington County Agricultural Organization, Inc., and duly authorized representatives in all and any claims arising as a result of your presence, and further agree to bear the cost of any and all maintenance, replacement or repair expenses on the same regard.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Return signed application by May 31, 2020. Payment in full is required with the application. Please make checks payable to Washington County Agricultural Organization, Inc. Insurance naming Washington County Agricultural Organization, Inc. and the Washington County Agricultural Organization, Inc. board officers and board members as additional insured is also required.

If you have any questions concerning 2020 Washington County Ag Expo Vendor options, please contact: Charlie Toms at [charlie.toms@agexpoandfair.org](mailto:charlie.toms@agexpoandfair.org) or at 301-573-4209.

Mail this completed form and payment to:  
Washington County Agricultural Organization, Inc.  
PO Box 681  
Sharpsburg, MD 21782

If paying by credit card contact Cindy at 301-988-8317.