



P.O. Box 681, Sharpsburg, MD 21782

January 03, 2023

Dear Potential Advertiser, Sponsor, Vendor:

The Washington County Ag Expo and Fair is a nonprofit organization that relies on volunteers and donations to make their annual event a success. Beginning in 1981, we took the event over from The Great Hagerstown Fair. The Ag Expo and Fair is now held each July at the Washington County Agricultural Education Center, 7313 Sharpsburg Pike, Boonsboro, MD, just seven miles south of Hagerstown. Our organization, Washington County Agricultural Organization, Inc. is a 501c tax exempt organization and is a member of the Maryland Association of Agricultural Fairs & Shows, Inc., The International Association of Fairs & Expositions (IAFE), and the Hagerstown Washington County Chamber of Commerce.

There are several options for supporting our fair:

- **Advertising:** Each year our fair distributes approximately 2000 Ad books. This is a great way to advertise your business in the tristate area. There are several options available. If interested in this advertising option please see our attached Advertising Form.
- **Vendor:** There are both indoor and outdoor commercial vendor spaces available. This is a great way for businesses to interact with the community and advertise during the Ag Expo and Fair. If interested in this vendor option please see our attached Vendor Form.
- **Sponsorship:** There are a variety of sponsorship levels. Some of these options offer advertising and vendor benefits. New to 2023 we are offering Event Sponsorships! If interested in a sponsorship option please see our attached Sponsor Forms.

We are looking to make this year's fair the best of the best and we can't do this without the help of local companies and individuals like you. Your support of this year's Ag Expo and Fair and the youth of the tristate area is greatly appreciated. Thank you in advance for your support and we hope to see you at the 2023 Washington County Ag Expo and Fair. Come Ag-sperience the fun!!!

Sincerely,

The Washington County Ag Expo and Fair